

## **Fraud-proof non-market allocation mechanisms**

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## The allocation problem

- **Problem:** A designer seeks to allocate  $\rho \leq 1$  mass **homogeneous** objects to unit mass of **heterogeneous** agents **without transfers**
- **Examples:** vaccines, ICU beds, public housing, food stamps, organs, public school seats
- agent characteristics:  $\theta = (i, s, k)$
- $i \in I$ ,  $I$  finite, **publicly observable, unfalsifiable label** (label can include age, gender, DOB, race);  $\mu_i > 0$  mass of agents with label  $i$
- $s \in [\underline{s}_i, \bar{s}_i]$  agent's **natural score**; **hard information** can be falsified at a cost
- dimensions  $k$  **soft information**; agents can misrepresent freely; include:
  - $v \geq 0$ : **private willingness to pay**
  - parameters such as gaming ability affecting falsification cost

## The allocation problem, continued

hybrid model with soft and hard info:  $\theta = (i, s, k)$  can freely misrepresent soft dimensions and report  $k'$  but falsifying to  $t$  is costly;  $C^\theta(s) = 0$  (costless not to falsify)

$$\text{Agents payoff} = \underbrace{\mathbb{P}(k', \text{submitting score } t|\theta)}_{\text{interim (exp.) prob. of obtaining an object}} v - \underbrace{C^\theta(t)}_{\text{cost of falsifying to score } t \text{ for } \theta = (i, s, k)}$$

$$\text{Designer's payoff} = \begin{cases} w \in \mathbb{R} \text{ from assigning an item to agent} = \text{agent's social value: unknown} \\ 0 \text{ from not assigning an item} \end{cases}$$

- $(\theta, w)$  IID draws across agents from a full support joint distribution (correlation possible across dimensions; indep. info across agents)
- if  $\theta$  sufficient statistic for  $w$  agents know  $w$
- conditional group social value:  $w_i(s) = \mathbb{E}(w|i, s)$  is increasing in  $s \rightarrow$  positive correlation between score and social value; assume is bounded and integrable
- conditional score distribution:  $s \sim F_i(s)$  conditional on  $i$  with support  $[\underline{s}_i, \bar{s}_i]$

# Scores

## Contexts

- **school choice; public housing**
  - natural score= priority based on true characteristics
  - falsified score= priority based on false characteristics: eg. fake address, false evidence of housing need
- **organ transplant**
  - natural score= priority based on true health status
  - falsified score= priority based on manipulated status based on escalated treatments
- **admission to selective schools/ colleges**
  - natural score= based on true talents
  - falsified score= based on cheating, fake evidence of athletic ability (cf. Varsity blues)

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**Broadly:** in various contexts there exists an exogenous technology measuring and aggregating agent's characteristics into a one-dimensional *score / metric / priority*. An agent's *natural score*—the one she obtains when she does not interfere with the measuring technology—may differ from her *measured score* when she engages in *gaming / manipulations / falsification / cheating*.

## Designer's objective

Allocate goods to maximize social value via **falsification-proof non-market** mechanisms

- **Nonmarket** = monetary transfers are not available (human organs, public school seats)
- **Falsification-proofness** analogous to truth-telling; strategy-, manipulation-proofness
- **however**, with costly falsification, and more than two scores mechanisms maximizing social value may have to induce fraud– Perez-Richet and Skreta (2022)
- → imposing **falsification-proofness is costly for the principal**.

## Why impose falsification proofness?

1. Mechanisms (especially nonmarket) inducing fraud come under scrutiny; difficult to defend (**political / stability argument**).

Authorities in Boston and Chicago abandoned the “Boston” school assignment mechanism citing concerns about its vulnerability to manipulation.

*“The Boston episode challenges a paradigm in traditional mechanism design that treats incentive compatibility only as a constraint and not as a **direct design objective**, at least for the specific context of school choice.”*

*Pathak and Sonmez AER 2013*

2. Fraud creates **negative social externalities**: dishonest and corrupt behavior **erodes public trust**

Transplant providers in Germany were convicted for manipulating the liver allocation system by significantly exaggerating their patients' illness severity. Following this scandal, public confidence in the system eroded resulting to a **20%-40% decline in the number of organ donations** and in the overall organ transplants performed (Bolton, 2018). (See also Galbiati and Zanella (2012); Ajzenman (2018); Alm et al. (2017); Rincke and Traxler (2011)).

## Why impose falsification proofness?

3. Fraud is **costly to the agents**, and may generate **lack of fairness** (because of heterogeneous gaming abilities).

*“A strategy-proof algorithm “levels the playing field” by diminishing the harm done to parents who do not strategize or do not strategize well.”*

*BPS Strategic Planning Team*

Bjerre-Nielsen et. al. (2023) find that applicants from more affluent households drive address manipulations affecting non-manipulating applicants: more than 25% of honest agents would have been offered a place in their first choice absent of address manipulation and worse peers. Manipulations are also detrimental—and, in fact, seem to cost lives of non-manipulating agents—in human transplant settings (Bolton, 2018).

4. Falsification proofness **protects the integrity of scores**

Goodhart’s law predicts “when a measure becomes a target, it ceases to be a good measure.”



## Score-based allocation mechanisms

### Falsification-proof non-market mechanisms

1. cannot condition on reports about “soft” dimensions of type; all agents with same  $i, s$  behave the same way regardless of  $k$
2. need not condition on a continuum of scores; because there is a continuum of agents interim allocation probabilities satisfy suitable Border conditions

A non-market mechanism is therefore a score-based allocation rule  $\alpha = (\alpha_i)_{i \in I}$  where

$$\alpha_i : [\underline{s}_i, \bar{s}_i] \rightarrow [0, 1]$$

A score-based allocation mechanism is falsification-proof iff

$$\alpha_i(s)v \geq \alpha_i(t)v - C^{(i,s,k)}(t) \quad \forall i, s, t, k$$

→ constraint hardest to satisfy for high  $v$ -low cost agents; these agents shape the mechanism  
**lower bound on cost/value** of manipulating to  $t$  for agents with natural score  $s$  in group  $i$ :

$$\frac{1}{\gamma_i} c_i(t|s) \equiv \inf_{k \in K_{i,s}} \frac{1}{v} C^{(i,s,k)}(t), \text{ for every } t, s \text{ in group } i$$

## Properties of lower bound of falsification cost

We assume bound is tight and:

- $c_i(t|s)$  is **measurable** and **increasing** for *upward* falsifications: if  $t \geq s$ , then  $c_i(t|s)$  is (locally) strictly increasing in  $t$  and  $-s$
- **regularity (REG)**:  $c(t|s)$  is regular if it is **continuously differentiable** in  $t$  on  $[s, \bar{s}]$ , and in  $s$  on  $[\underline{s}, t]$ , and there exists  $\Lambda > 0$  such that, for every  $s, t$ ,  $c(t|s) \leq \Lambda|t - s|$ .

## Planner's problem

$$\max_{\alpha} \sum_i \mu_i \int \alpha_i(s) w_i(s) dF_i(s)$$

$$\text{s.t. } \sum_i \mu_i \int \alpha_i(s) dF_i(s) \leq \rho \text{ resource constraint} \quad (\text{RC})$$

$$\mu_i \int \alpha_i(s) dF_i(s) \geq \phi_i \rho \quad \forall i \text{ quota constraints} \quad (\text{QC})$$

$$0 \leq \alpha_i(s) \leq 1 \quad \forall i, s \text{ probability constraints} \quad (\text{PROB})$$

$$\alpha_i(s) \geq \alpha_i(t) - \frac{1}{\gamma_i} c_i(t|s) \quad \forall i, s, t \text{ falsification-proofness constraints} \quad (\text{FPIC})$$

## Within and across decompositions

**within problem:** how to optimally allocate mass  $\rho_i$  group  $i$ :

$$W_i(\rho_i) = \max_{\alpha_i} \int_{S_i} \alpha_i(s) w_i(s) dF_i(s) \quad (\text{P})$$

s.t. (FPIC),(PROB)

$$\mu_i \int_{S_i} \alpha_i(s) dF_i(s) = \rho_i, \quad (\text{RC})$$

**across problem:** optimally determine  $(\rho_i)_{i \in I}$  subject to feasibility  $R = \{\boldsymbol{\rho} : \sum_i \rho_i \leq \bar{\rho}, \rho_i \geq \phi_i \bar{\rho} (\forall i)\}$

$$\bar{W}(\mathbf{F}, \boldsymbol{\gamma}) = \max_{\boldsymbol{\rho} \in R} \sum_i \mu_i W_i(\rho_i). \quad (\bar{\text{P}})$$

## Within problem: determining eligibility threshold

Lagrangian:

$$\int \alpha_i(s)[w_i(s) - \hat{w}_i]dF_i(s) + K(\hat{w}_i)$$

- Lagrange multiplier defines a **planner outside options**  $\hat{w}_i$ ; adjusts to satisfy the resource constraint
- $\hat{w}_i$  determines **endogenous prioritization**: group  $i$ :

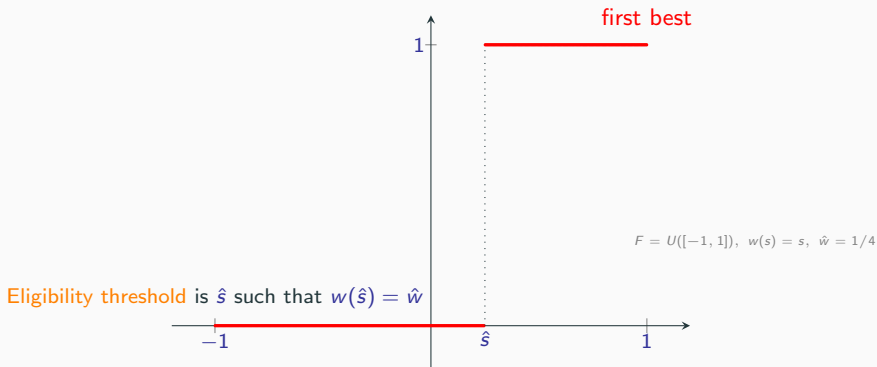
$$\bar{w}_i \equiv \int w_i(s)dF_i(s) \begin{cases} > \hat{w}_i \text{ has high priority} \\ < \hat{w}_i \text{ it has low priority} \\ = \hat{w}_i \text{ it has neutral priority} \end{cases}$$

## The auxiliary within group problem

$$\begin{aligned} \max_{\alpha} \quad & \int \alpha(s) \{w(s) - \hat{w}\} dF(s) \\ \text{s.t.} \quad & \alpha(t) - \alpha(s) \leq \frac{1}{\gamma} c(t|s) \quad \forall s, t && \text{(FPIC)} \\ & 0 \leq \alpha(s) \leq 1 \quad \forall s && \text{(PROB)} \end{aligned}$$

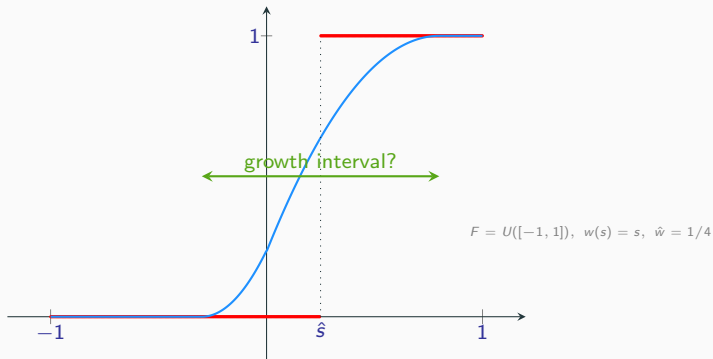
## First-best

$$\max_{\alpha} \int \alpha(s) \{w(s) - \hat{w}\} dF(s) \text{ subject to } 0 \leq \alpha(s) \leq 1 \quad \forall s$$



**Note:** With transfers this is typical shape of optimal allocations. Sudden increase in payment makes this allocation incentive compatible. Not possible without transfers!

## Optimal FPIC rule?



Optimal allocation WLOG **monotonic** and **Lipschitz continuous**: Lipschitz continuity is implied by (FPIC) and (REG); monotonicity: take a candidate  $\alpha$  for  $s < \hat{s}$  use highest increasing function everywhere below  $\alpha$  while for  $s > \hat{s}$  use lowest increasing function everywhere above the candidate  $\alpha$

$$\alpha(s) = \underline{\alpha} + \int_{\underline{s}}^s \alpha'(z) dz = \bar{\alpha} - \int_s^{\bar{s}} \alpha'(z) dz$$



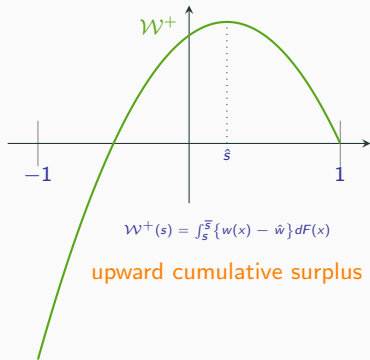
# Cumulative surplus and growth intervals

Low priority group:  $\bar{w} < \hat{w}$

High priority group:  $\bar{w} \geq \hat{w}$

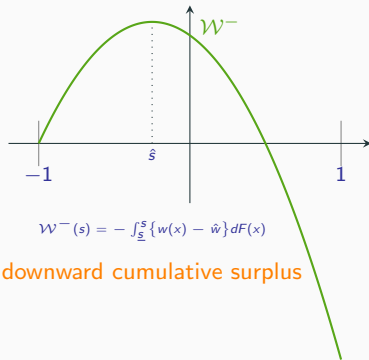
$$\max_{\alpha \text{ s.t. PROB, FPIC}} \underline{\alpha}(\bar{w} - \hat{w}) + \int \alpha'(s) \mathcal{W}^+(s) ds$$

$$F=U([-1,1]), w(s)=s, \hat{w}=1/4$$



$$\max_{\alpha \text{ s.t. PROB, FPIC}} \bar{\alpha}(\bar{w} - \hat{w}) + \int \alpha'(s) \mathcal{W}^-(s) ds$$

$$F=U([-1,1]), w(s)=s, \hat{w}=-1/4$$



$\mathcal{W}^+(s)$  = marginal gain of uniformly increasing allocation prob of all scores above  $s$ ;  $\mathcal{W}^-(s)$  = marginal gain of uniformly decreasing allocation prob of all scores below  $s$

## common (all priorities) differential program

$$\begin{aligned} \max_{\alpha'} \quad & \int \alpha'(s) \mathcal{W}(s) ds \\ \text{s.t.} \quad & 0 \leq \alpha'(s), \quad \forall s && \text{(MON)} \\ & \int_s^t \alpha'(z) dz \leq \frac{1}{\gamma} c(t|s), \quad \forall s < t && \text{(FPIC)} \\ & \int \alpha'(z) dz \leq 1 && \text{(PROB)} \end{aligned}$$

where

$$\mathcal{W}(s) = \mathcal{W}^+(s) \mathbb{1}_{\bar{w} < \hat{w}} + \mathcal{W}^-(s) \mathbb{1}_{\bar{w} \geq \hat{w}}$$

## common (all priorities) differential program

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where

$$\mathcal{W}(s) = \mathcal{W}^+(s) \mathbb{1}_{\bar{w} < \hat{w}} + \mathcal{W}^-(s) \mathbb{1}_{\bar{w} \geq \hat{w}}$$

## common (all priorities) differential program

$$\max_{\alpha'} \int \alpha'(s) \{W(s) - \nu\} ds + K(\nu)$$

$$\text{s.t. } 0 \leq \alpha'(s), \quad \forall s$$

(MON)

$$\int_s^t \alpha'(z) dz \leq \frac{1}{\gamma} c(t|s), \quad \forall s < t$$

(FPIC)

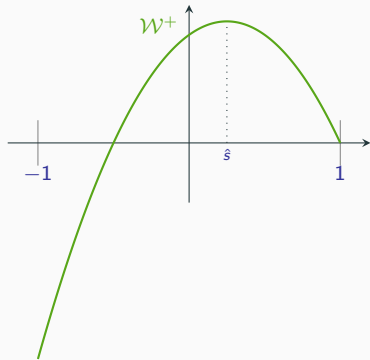
$\Rightarrow$  So  $\alpha'(s) = 0$  on  $\{s : W(s) < \nu\}$ . where

$$W(s) = W^+(s) \mathbb{1}_{\bar{w} < \hat{w}} + W^-(s) \mathbb{1}_{\bar{w} \geq \hat{w}}$$

## Cumulative surplus and growth intervals

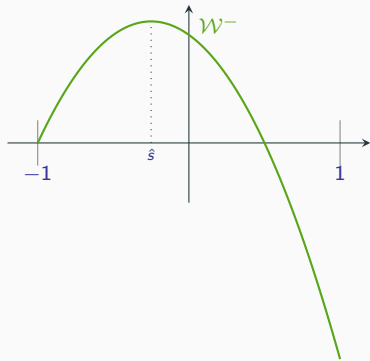
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High priority group:  $\bar{w} \geq \hat{w}$

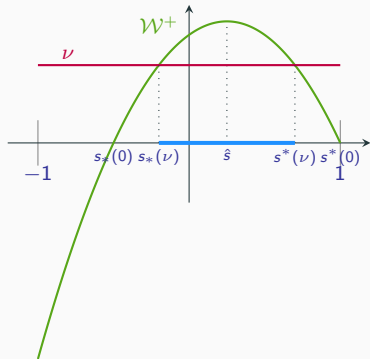
$$\mathcal{W}^-(s) = - \int_{\underline{s}}^s \{w(x) - \hat{w}\} dF(x)$$



## Cumulative surplus and growth intervals

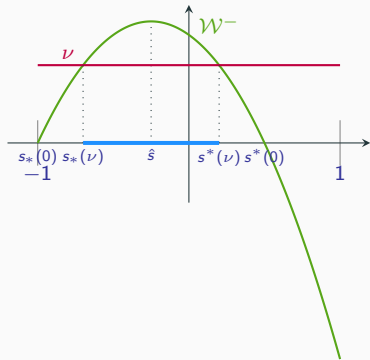
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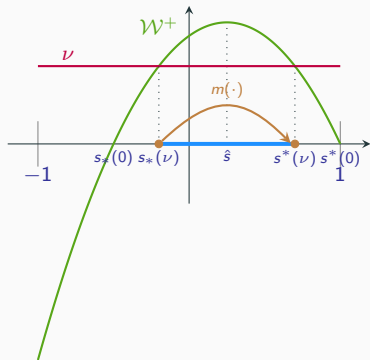
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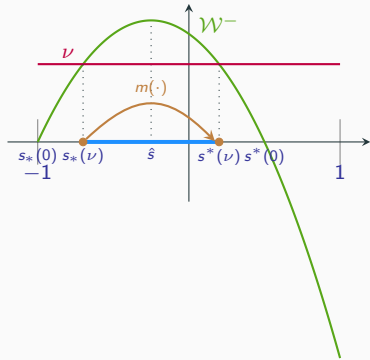
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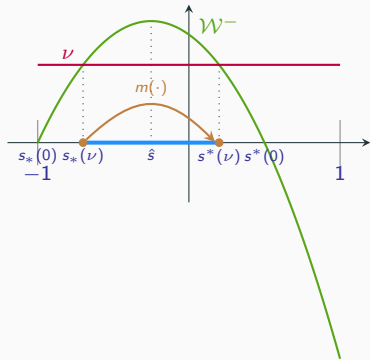
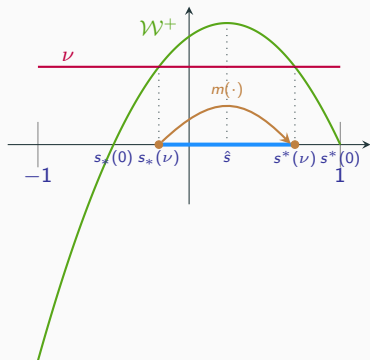
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$$\mathcal{W}^-(s) = - \int_{\underline{s}}^s \{w(x) - \hat{w}\} dF(x)$$



matching function  $m : [s_*(0), \hat{s}] \rightarrow [\hat{s}, s^*(0)]$  s.t.  $\mathcal{W}(s) = \mathcal{W}(m(s)) \implies \int_s^{m(s)} \{w(x) - \hat{w}\} dF(x) = 0$



## Reduced; relaxed program

$$\begin{aligned} \max_{\alpha} \quad & \int_{s_*}^{s^*} \alpha'(s) \mathcal{W}(s) dF(s) \\ \text{s.t.} \quad & \alpha(t) - \alpha(s) \leq \frac{1}{\gamma} c(t|s) \quad \forall s_* \leq s < t \leq s^* \end{aligned} \quad (\text{FPIC})$$

where  $s_* \leq \hat{s} \leq s^*$  and  $\mathcal{W}(s_*) = \mathcal{W}(s^*) \geq 0$ .

### Procedure:

1. Solve the reduced program for any  $(s_*, s^*)$ .
2. Select  $(s_*, s^*)$  such that:
  - $\alpha(s^*) - \alpha(s_*) = 1$  (PROB) binds, or
  - $[s_*, s^*] = [s_*(0), s^*(0)]$ ;  $\nu = 0$  (PROB) does not bind.

## Fraud technologies

### Upward Increasing Differences

$$\forall s < s' \leq t < t', \quad c(t'|s) - c(t|s) \leq c(t'|s') - c(t|s') \quad (\text{UID})$$

Example: Euclidean cost

$c(t|s) = \mathcal{C}(|t - s|)$ ,  $\mathcal{C}$  concave: **increasing returns to scale of fraud**.

### Upward Decreasing Differences

$$\forall s < s' \leq t < t', \quad c(t'|s) - c(t|s) \geq c(t'|s') - c(t|s') \quad (\text{UDD})$$

Example: Euclidean cost

$c(t|s) = \mathcal{C}(|t - s|)$ ,  $\mathcal{C}$  convex: **decreasing returns to scale of fraud**.

## Fraud technologies

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Example: Euclidean cost

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FPIC bind for far apart scores  $\rightarrow$  new method based on optimal transport.

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Example: Euclidean cost

$c(t|s) = \mathcal{C}(|t - s|)$ ,  $\mathcal{C}$  convex: decreasing returns to scale of fraud.

FPIC bind locally  $\rightarrow$  first-order approach.

## Optimal transport approach: UID

$$\max_{\alpha} \int_{s_*}^{\hat{s}} \alpha(s) \{w(s) - \hat{w}\} dF(s) + \int_{\hat{s}}^{s^*} \alpha(t) \{w(t) - \hat{w}\} dF(t)$$

$$\text{s.t. } \alpha(t) - \alpha(s) \leq \frac{1}{\gamma} c(t|s), \quad \forall s_* \leq s < t \leq s^*$$

(FPIC)

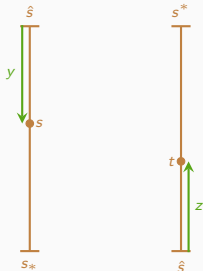
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Negative social surplus scores

$\mathcal{Y}$

$$P(y) = \frac{W(\hat{s}) - W(\hat{s} - y)}{W(\hat{s}) - W(s_*)}$$

$$p(y) \propto -\{w(\hat{s} - y) - \hat{w}\} f(\hat{s} - y)$$

$$\phi(y) = \alpha(\hat{s} - y)$$



Positive social surplus scores

$\mathcal{Z}$

$$Q(z) = \frac{W(\hat{s}) - W(\hat{s} + z)}{W(\hat{s}) - W(s^*)}$$

$$q(z) \propto \{w(\hat{s} + z) - \hat{w}\} f(\hat{s} + z)$$

$$\psi(z) = \alpha(\hat{s} + z)$$



## Optimal transport approach: UID

$$\begin{aligned} \max_{\phi, \psi} \quad & \int_{\mathcal{Z}} \psi(z) dQ(z) - \int_{\mathcal{Y}} \phi(y) dP(y) \\ \text{s.t.} \quad & \psi(z) - \phi(y) \leq \frac{1}{\gamma} c(\hat{s} + z | \hat{s} - y), \quad \forall y, z \end{aligned} \quad (\text{FPIC})$$

Negative social surplus scores

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$$P(y) = \frac{\mathcal{W}(\hat{s}) - \mathcal{W}(\hat{s} - y)}{\mathcal{W}(\hat{s}) - \mathcal{W}(s_*)}$$

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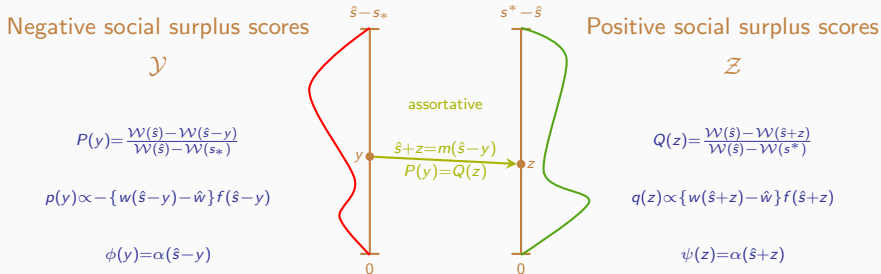




# Optimal transport approach: UID

Dual of the Monge-Kantorovich optimal transport problem:

$$\min_{G \in \mathcal{M}(P, Q)} \frac{1}{\gamma} \int_{\mathcal{Y} \times \mathcal{Z}} \underbrace{c(\hat{s} + z | \hat{s} - y)}_{\text{submodular}} dG(y, z)$$



## Solution of auxiliary problem for UID: $\alpha_{uid}^*$

Low priority group:  $\bar{w} < \hat{w}$

$$\alpha_{uid}^*(s, \hat{w}) = \begin{cases} 0 & \text{if } s < s_* \\ -\frac{1}{\gamma} \int_{s_*}^s c_s(m(x)|x) dx & \text{if } s \in [s_*, \hat{s}] \\ \frac{1}{\gamma} c(s^*|s_*) - \frac{1}{\gamma} \int_s^{s^*} c_t(x|m^{-1}(x)) dx & \text{if } s \in [\hat{s}, s^*] \\ 1 & \text{if } s > s^* \end{cases}$$

High priority group:  $\bar{w} > \hat{w}$

$$\alpha_{uid}^*(s, \hat{w}) = \begin{cases} 0 & \text{if } s < s_* \\ 1 - \frac{1}{\gamma} c(s^*|s_*) - \frac{1}{\gamma} \int_{s_*}^s c_s(m(x)|x) dx & \text{if } s \in [s_*, \hat{s}] \\ 1 - \frac{1}{\gamma} \int_s^{s^*} c_t(x|m^{-1}(x)) dx & \text{if } s \in [\hat{s}, s^*] \\ 1 & \text{if } s > s^* \end{cases}$$

where:

$$s_* = \min \left\{ s \in [s_*(0), \hat{s}] : \frac{1}{\gamma} c(m(s_*)|s_*) \leq 1 \right\} \text{ and } s^* = m(s_*)$$

Neutral priority group:  $\bar{w} = \hat{w}$  in this case:

- $\mathcal{W}^-(s) = \mathcal{W}^+(s)$
- $[s_*(0), s^*(0)] = [\underline{s}, \bar{s}]$
- prob. constraint binds iff  $\frac{1}{\gamma} c(\bar{s}|\underline{s}) \geq 1 \iff \gamma \leq c(\bar{s}|\underline{s}) \equiv \bar{\gamma}_{uid}$
- any rationing of probability slack  $1 - \frac{1}{\gamma} c(s^*|s_*)$  optimal (unique solution at all other cases)

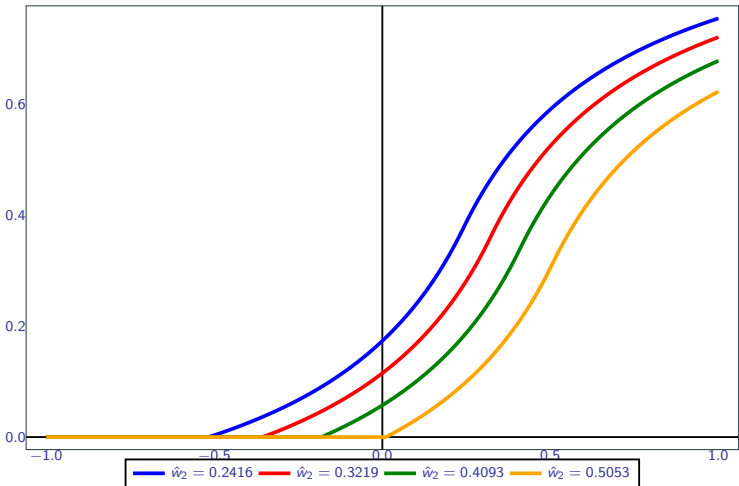
## Optimal within group allocation

**Theorem** For any  $0 \leq \rho \leq \mu$ , there exists a unique outside option value  $\hat{w}(\rho)$  and, if  $\hat{w}(\rho) = \bar{w}$  and  $\gamma > \bar{\gamma}$ , a unique value  $r(\rho)$ , such that  $\mu \int \alpha^*(s, \hat{w}, r) dF(s) = \rho$ . Furthermore,  $\hat{w}(\rho)$  is continuous, nonincreasing in  $\rho$  if  $\hat{w}(\rho) \neq \bar{w}$  or  $\gamma \leq \bar{\gamma}$ , and constant at  $\bar{w}$  otherwise. The function  $r(\rho)$  is continuous and decreasing. The allocation rule  $\alpha^*(s, \hat{w}(\rho), r(\rho))$  is then the unique solution to the within problem (P). The value function of (P),  $W(\rho)$  is strictly concave at  $\rho$  if  $\hat{w}(\rho) \neq \bar{w}$  or  $\gamma \leq \bar{\gamma}$ .

### Remarks

1. at a solution  $\hat{w}$  and  $\alpha$  jointly adjust as a function of the mass of objects  $\rho$  the planner seeks to allocate to  $i$
2. the higher the  $\rho$  the lower the  $\hat{w}$

# Optimal score-based allocation probability: different outside options



**Figure 1:** Cost  $\gamma c(t|s) = \gamma|t - s|/(1 + |t - s|)$  if  $t \geq s$ , and  $F_i = U(-1, 1)$

## Optimal across group allocation

Endogenize  $\rho = \{\rho_i\}_{i \in I}$

$$\bar{W}(\mathbf{F}, \gamma) = \max_{\rho \in R} \sum_i \mu_i W_i(\rho_i), \quad (\bar{P})$$

**Theorem** The across problem  $(\bar{P})$  admits a solution  $\rho$ . Furthermore,  $\rho$  solves the across problem if and only if there exist a scalar  $\lambda_R \geq 0$  and, for each  $i$ , a scalar  $\lambda_i \geq 0$ , an outside option value  $\hat{w}_i(\rho_i)$ , and a gap share  $r_i(\rho_i)$  such that:

- (i)  $\lambda_i(\phi_i \bar{\rho} - \rho_i) = 0$  for all  $i$
- (ii)  $\lambda_R(\sum_i \rho_i - \bar{\rho}) = 0$
- (iii)  $\hat{w}_i(\rho_i) = \lambda_R - \lambda_i$ .
- (iv)  $\mu_i \int a_i^*(s_i, \hat{w}_i(\rho_i), r_i(\rho_i)) dF_i(s_i) = \rho_i$

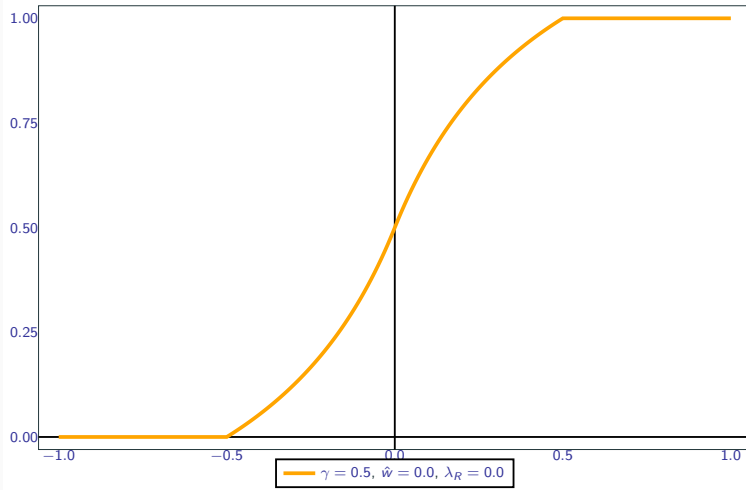
The solution  $\rho$  is unique if, for each  $i$ ,  $\hat{w}_i(\rho_i) \neq \bar{w}_i$  or  $\gamma_i \leq \bar{\gamma}_i$ .

Properties & comparative statics

## Properties of optimal assignment rules

- optimal mechanism involves inefficiencies: rations eligible agents; assigns objects to ineligible ones
- random assignment not optimal; ration agents with score-dependent probability
- scores below  $s_*(0)$  never assigned objects
- (UDD): Prior distribution affects only growth interval: the matching function determines  $m(s_*(\nu))$
- (UID): Prior distribution affects the whole test curve through the matching function.
- a first-order stochastic dominance shift in  $F$ 
  - benefits the principal
  - not necessarily the agent: it increases the allocation probability for all agents iff it decreases the matching function.
    - Sufficient condition: transform a mass of negative surplus scores into positive surplus scores

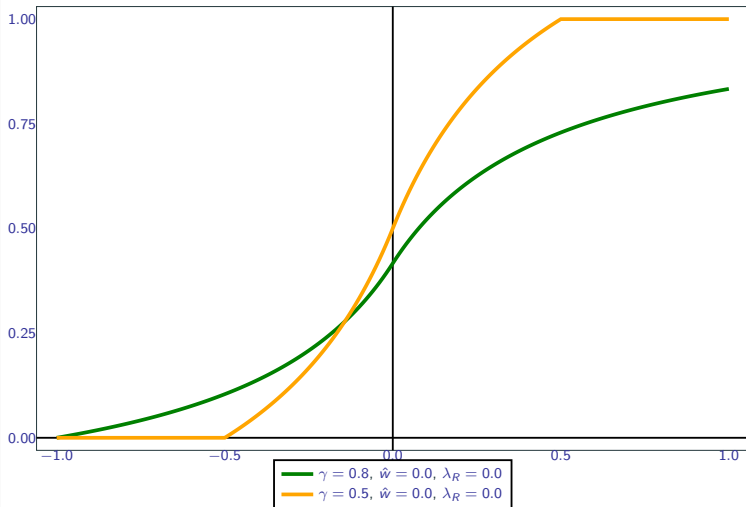
## Effects of higher gaming ability



**Figure 2:** Cost  $\frac{1}{\gamma} c(t|s) = \frac{1}{\gamma} \frac{|t-s|}{(1+|t-s|)}$  if  $t \geq s$ , and  $F_i = U(-1, 1)$ ,  $\rho = 0.5$

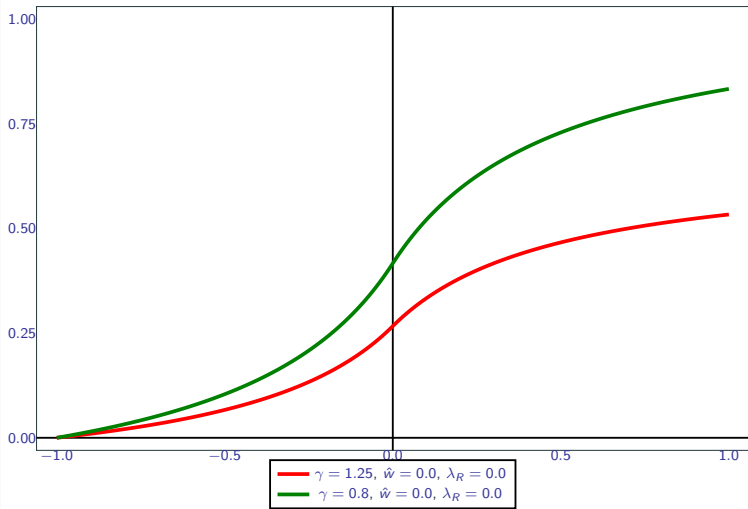


## Effects of higher gaming ability



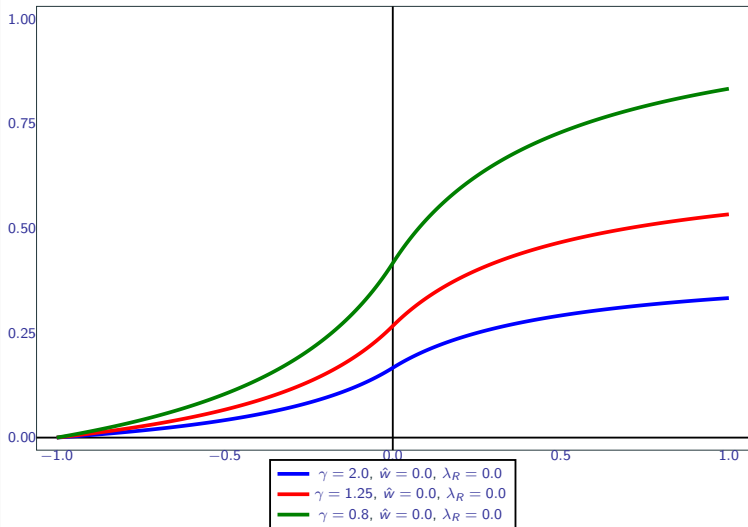
**Figure 2:** Cost  $\frac{1}{\gamma} c(t|s) = \frac{1}{\gamma} \frac{|t-s|}{(1+|t-s|)}$  if  $t \geq s$ , and  $F_i = U(-1, 1)$ ,  $\rho = 0.5$

## Effects of higher gaming ability



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## Effects of higher gaming ability



**Figure 2:** Cost  $\frac{1}{\gamma} c(t|s) = \frac{1}{\gamma} \frac{|t-s|}{(1+|t-s|)}$  if  $t \geq s$ , and  $F_i = U(-1, 1)$ ,  $\rho = 0.5$

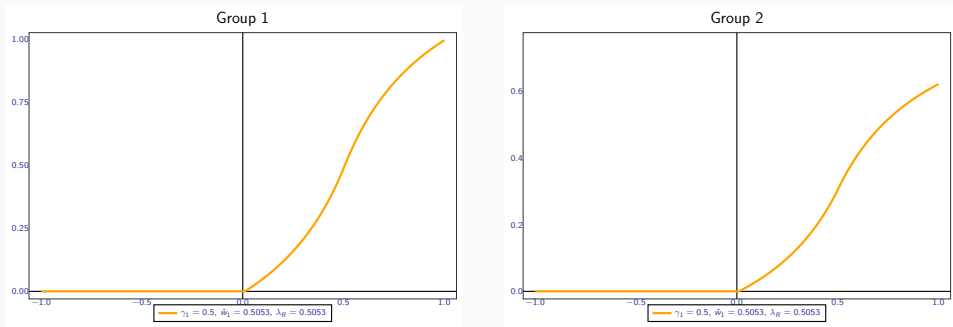
## Effects of gaming ability $\gamma$ and falsification cost function

- planner's payoff is decreasing in  $\gamma$
- agents (own-group) effects of  $\gamma$ : a threshold  $\tilde{\gamma}$  exists such that a small increase in  $\gamma$  leads to:
  - If  $\gamma < \tilde{\gamma}$ , there exists a type threshold  $\tilde{s}$  such that optimal the allocation probability  $\alpha^*(s)$  increases for  $s \leq \tilde{s}$ , and decreases for  $s \geq \tilde{s}$
  - If  $\gamma > \tilde{\gamma}$ , and the group has **high** priority, then  $\alpha^*(s)$  increases for all scores
  - If  $\gamma > \tilde{\gamma}$ , and the group has **low** priority, then  $\alpha^*(s)$  decreases for all scores
- Euclidean costs ( $c(t|s) = \mathcal{C}(|t - s|)$ ) and returns to scale
  - If  $\mathcal{C}$  is convex (UDD), the optimal allocation rule is linear with slope  $\mathcal{C}'(0)$
  - If  $\mathcal{C}$  is concave (UID), the optimal allocation rule is convex on  $[s_*, \hat{s}]$  and concave on  $[\hat{s}, s^*]$
  - Normalizing cost functions such that  $\frac{1}{\gamma}\mathcal{C}(L) = 1$  for all  $\mathcal{C}$ . Then higher returns to scale (more concave  $\mathcal{C}$ ) has the same effects as lower gaming ability  $\gamma$  (good for high scores bad for low scores)

Gaming ability across group effects

Conditioning on observables

## Groups 1 gaming ability effects: scarce goods, group 2 20%



**Figure 3:** Cost  $\frac{1}{\gamma} c(t|s) = \frac{1}{\gamma} \frac{|t-s|}{(1+|t-s|)}$ , and  $F_i = U(-1, 1)$ ,  $\phi_2 = 0.2$ ,  $\gamma_2 = 0.8$ ,  $\rho = 0.2$ ,  $\mu_1 = \mu_2 = 0.5$

Group 1 higher gaming ability **benefits** group 2

## Groups 1 gaming ability effects: scarce goods, group 2 20%

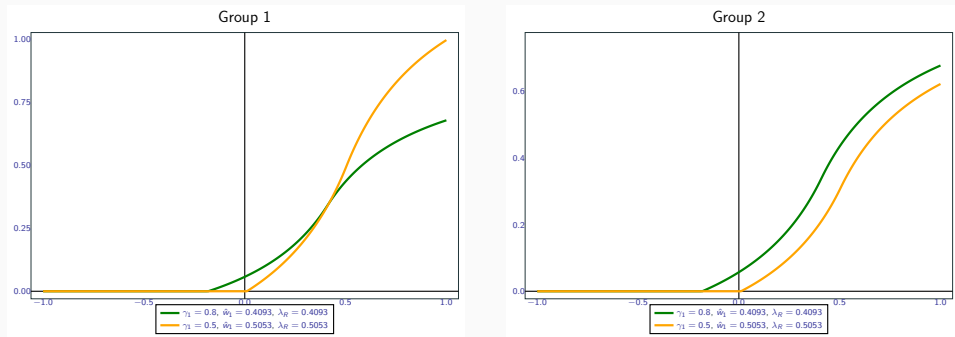
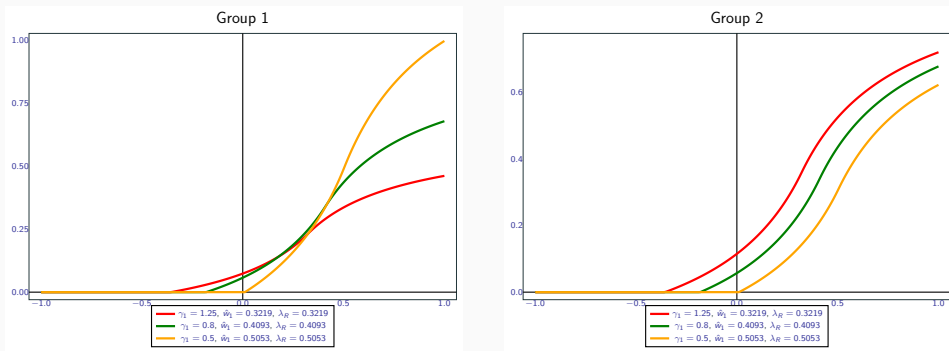


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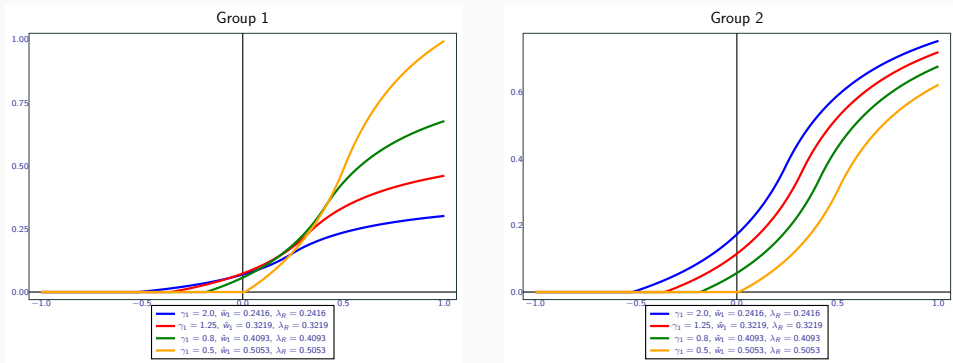


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Group 1 higher gaming ability **benefits** group 2

## Groups 1 gaming ability effects: scarce goods, group 2 80% quota

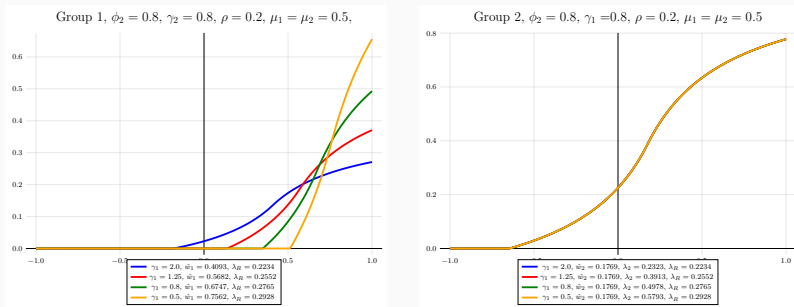


Figure 4: Cost  $\gamma c(t|s) = \gamma|t - s|/(1 + |t - s|)$  if  $t \geq s$ , and  $F_i = U(-1, 1)$

Group 1 lower gaming ability leaves unaffected group 2

# Literature

## **Mechanism design; design of allocation mechanisms:**

Myerson (1981), Akbarpour et al. (2020).

**This paper: no transfers, costly state falsification**

## **Mechanism design, allocation mechanisms without transfers:**

Ben-Porath, Dekel and Lipman (2014), Mylovanov and Zapechelnyuk (2017), Kattwinkel (2020), Condorelli (2013).

**This paper: exploit costly falsification**

# Literature

## **Mechanism design with costly misreporting / state falsification:**

Deneckere and Severinov (2017), Kephart and Conitzer (2016), Lacker and Weinberg (1989), Landier and Plantin (2016), Severinov and Tam (2019)

**This paper: no transfers**

## **Lying Costs; communication under lying costs:**

Abeler, Nosenzo and Raymond (2019), Gneezy, Kajackaite and Sobel (2020), Kartik (2009), Kartik, Ottaviani and Squintani (2009), Sobel (2020) **This paper: mechanism design without transfers**

Thanks